

FOR IMMEDIATE RELEASE
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TrustPoint Insurance & Real Estate Celebrates its Tenth Anniversary

Minority-owned local business celebrates the milestone.

Burlington, KS – TrustPoint Insurance & Real Estate announced today that January 2019 marked a significant milestone – its tenth anniversary. The LLC is owned and operated by two local Burlington female executives, Janet Payne and Angela Trimble.

According to Fundera.com, 20% of small business fail in their first year, 30% fail in their second year, and 50% fail after five years in business. By ten years, a staggering 70% of small businesses fail.

“I feel very blessed to have our company succeed, where so many others have failed,” says Trimble. “I credit our success to four things; hard work, our communities, our clients and most importantly the great team of people we have working for us.”

Not only have they succeeded, but the company has also grown from a one location startup in Burlington, KS to opening a second office in Emporia and a third office, which is the result of the acquisition late last year of C.D. Schulte Insurance Agency, in Garnett, KS.

“We continue to look at opportunities for growth. Many things go into our decision-making on acquisitions. First and foremost, the community is of utmost importance. We also need to know that the staff subscribes to the client-forward way we do business,” maintains Payne. “If those things are in place, then we move on to see if the financials make sense.”

Social and Digital Media

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About TrustPoint Insurance & Real Estate

TrustPoint Insurance & Real Estate is a full-service independent agency.

Insurance: The company offers affordable, reliable and trustworthy options from a network of insurance companies. It is licensed in five states: Kansas, Missouri, Oklahoma, Arkansas and Colorado.

Real Estate: The company specializes in Kansas real estate listings and purchases in Coffey, Anderson and Lyon counties and delivers the utmost in client service.

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